

REQUEST FOR QUALIFICATIONS

Responses to Submitted Questions

Klamath SCADA Central Database

Engineering Services

FARMERS CONSERVATION ALLIANCE (FCA)

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Addendum No. 2: Responses to Questions from Interested Parties

Date Issued: August 28, 2026

1. Please provide a draft contract for our risk team to review

FCA cannot provide a draft contract specific to this project at this stage. However, FCA's standard Master Services Agreement (MSA) is available upon request and will serve as the basis for the contract with the selected firm. Interested firms may contact FCA to request a copy. Any material deviations from the MSA should be noted in the Exceptions and Comments section of the proposal (Section 4.H).

2. What is the budget for this project?

FCA cannot provide an estimated budget as a part of this Request for Qualifications.

3. What does the project completion date represent? Do you anticipate that all 18 irrigation community databases will be incorporated into the centralized SCADA database by October 29, 2027?

The completion date represents the estimated date that all work described in the Scope of Work is completed.

4. Attachment A - Scope of Work, section 3. Project Objectives states in items c) through h) that the desired outcomes include both the design and implementation phases, yet section 4. Tasks to Complete ends at the 100% Design Submittal. Can you please confirm that the awarded firm will be responsible for both design and implementation phases of the Project?

The selected firm will be responsible for the design and implementation of an interactive SCADA dashboard.

5. If implementation is included, will the selected firm be responsible for purchasing and installing any hardware or infrastructure?

Any equipment purchases necessary to complete the work will be discussed during contract negotiations with the selected firm

6. We've identified that firms will be evaluated on familiarity with "local building and permitting requirements." Can you please explain how these are relevant to the scope of the project?

Familiarity with local building and permitting requirements is relevant to identify any permits or local requirements that are applicable during implementation.

7. In the RFQ, Item 4. Qualifications/Experience/Evaluation Criteria it states that "firms must demonstrate that they are licensed to perform engineering services in Oregon and California", what specific licenses does FCA require?

While FCA does not require any particular licenses, all services performed under any contract awarded pursuant to this RFQ must comply with all federal, state and local laws, regulations, executive orders and ordinances applicable to the services.

8. Do you plan to internally maintain, update, and expand the system following deployment or will you rely on third-party support?

FCA will rely on third-party support after deployment. Following project completion, ownership and ongoing operations of the centralized SCADA database are expected to transition to the participating irrigation communities. The timing of this transition will be determined based on project completion and any applicable agreement terms.

9. Have you considered, and have a preference for on-premise versus cloud-based solutions?

The merits of both on-premise and cloud solutions have been considered, however, FCA does not have a preference at this time.

10. In the interest of adhering to the page limit while still providing FCA with the most relevant information, may we include additional materials such as resumes in an appendix?

Resumes may be included as an Appendix and will not count toward the 31-page written materials limit. The Appendix should contain supplementary information only. The core proposal content must appear within the 31-page body.

11. The scoring for "A. Company Information" section includes Attachment B as well as our familiarity with the project locale and has a 5 page limit. Given that Attachment B itself is 7 pages, may we exclude Attachment B it from the page count?

Required forms such as Attachment B are excluded from the 31-page count.

12. Are there established FCA, Bureau of Reclamation, or irrigation-community cybersecurity requirements that the central SCADA database must comply with?

FCA and the irrigation communities do not have firmly established cybersecurity requirements at this time. However, any services performed under a contract awarded pursuant to this RFQ must include cybersecurity protections no less rigorous than industry best practices and comply with all applicable federal, state and local laws, regulations, executive orders and ordinances related to cybersecurity. This includes but is not limited to role-based access control, data encryption, network segmentation between each community's SCADA system and unidirectional data flow. It will be up to the selected firm to present a robust cybersecurity plan which protects the collected data and prevents access to each individual SCADA network through the centralized database.

13. Please clarify responsibility for establishing and maintaining the communications pathways during implementation of the project between each irrigation community SCADA system and the central database, including VPNs, firewall configuration, cellular/private network connections, certificates, firewall rules et al and coordination with each community's IT/OT personnel.

The selected firm will be responsible for establishing and maintaining communication pathways during the implementation process including coordination with each community's IT/OT personnel and FCA personnel.

14. Are we allowed to include a cover letter? Will that be counted within the 31-page count limit?

Cover letters are permitted and will not count toward the 31-page written materials limit. Please limit all other written proposal content to 31 pages.

15. Section 4 in the RFQ states that interested firms must demonstrate that they are “licensed to perform engineering services and Oregon and California”. Please clarify the specific licensure FCA is requiring for this project.

Please see response to question 7.

16. Would a qualified SCADA data integration and database systems similar to the scope described in the RFQ satisfy this requirement?

Demonstrating that the firm has performed similar SCADA data integration and database systems would satisfy the evaluation criteria in Section 4 of the RFQ.